

LOS ANGELES REGIONAL



Fighting Hunger. Giving Hope.

2016 ANNUAL REPORT



#WeFeedLA

A MESSAGE FOR YOU

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LETTER FROM

THE BOARD CHAIRMAN AND PRESIDENT

Dear Friends,

We thank you for your continued support that helped us **distribute our one billionth meal since the Food Bank's founding in 1973**. Last year alone, the Food Bank distributed 67 million pounds of food, valued at \$72.5 million, to people struggling with hunger in Los Angeles County. Through our 625 partner agencies and Food Bank programs, 300,000 children, adults and seniors were served on a monthly basis in 2016.

Although the impact of the Food Bank is enormous, we know that there is much more to do before there is no longer anyone in our community that goes hungry. **Hunger is a critical need throughout Los Angeles County which has more people experiencing food insecurity than any other county in the United States.** In addition to our core work of acquiring and distributing food, our focus on public policy and advocacy is an important component of the Food Bank's mission.

Our work and service to the community is made possible because of the generous support of our community. The Food Bank uses these resources efficiently and leverages more than 30,000 volunteers each year so that 97 percent of total charitable contributions and other revenues go directly to programs. **This means that for every dollar donated, we are able to provide the equivalent of four nutritious meals to those in need.**

We appreciate your support of our efforts to fight hunger in Los Angeles County.

Best regards,



David Bishop
Board Chairman



Michael Flood
President/CEO

LOS ANGELES REGIONAL



Fighting Hunger. Giving Hope.

The Mission of the Los Angeles Regional Food Bank is to mobilize resources to fight hunger in our community.

To fulfill our mission, we source and acquire food and other products and distribute them to needy people through charitable agencies or directly through programs; conduct hunger education and awareness campaigns and advocate for public policies that alleviate hunger; and energize the community to get involved and support hunger relief.

Our Vision is that **no one goes hungry** in Los Angeles County.

PROGRAMS

IN 2016, MORE THAN 300,000 PEOPLE WERE SERVED ON A MONTHLY BASIS THROUGH OUR PARTNER AGENCY NETWORK AND FOOD BANK PROGRAMS.



Partner Agency Network

The Food Bank partners with more than 625 agencies, which in turn serve people seeking food assistance in their communities. Many agencies operate more than one location and there are over 1,000 distribution sites throughout Los Angeles County. The majority of agencies are food pantries that distribute groceries to families and individuals. More than half of them provide other services to their clients in addition to food assistance.

We work with more than

625

PARTNER AGENCIES



Faces of the Food Bank

Jerry, Age 73

Partnership Agency Network



"I would probably be living in the streets if I didn't have a place like this to come to," says Jerry, 73. "My favorite part of coming here is meeting people, friendly people. I also receive groceries. They are very nice."

Jerry was a mechanic for more than 20 years but is now unable to work after having sustained serious head and spine injuries. "It was scary because I didn't know [anything] and I lost memory and sight and everything. But it's been coming back."

When he visits Cory's Kitchen, one of our partner agencies, Jerry receives a cart full of groceries, including fresh produce, meat, whole grains and dairy products.

Despite hardship, Jerry says he is optimistic and grateful. "In life we have to accept the good and the bad and make the best of it all. I just hope that I will walk again and that I will make friends."

"My heart goes out to the people here," he says. "The people here are friendly with me. I am happy that I am accepted here."



To read Jerry's full story, and other stories like this, go to lafoodbank.org/stories

PROGRAMS

Extra Helpings

The **Extra Helpings Program** routes perishable and donated food from grocery stores and local sources directly to Food Bank partner agencies. Through this program, more than 12 million pounds of food was picked up by agencies and distributed to people in need in 2016.



Children's Nutrition Programs

Children learn better when they receive proper nutrition. At more than 42 sites, over 2,600 children receive healthy meals every day after school. In 2016, the Food Bank expanded the program during the summer months to provide nutritious lunches to an average of 3,500 children at 69 sites.

Our **BackPack Program** is designed to ensure that kids who rely on school meals don't go hungry over the weekend. Every Friday during the school year, children receive a bag of fresh produce and enough food for six meals. The Food Bank also operates school-based distributions of fresh produce and other foods.



1 in 7 
people in L.A. County struggles with hunger

Fresh Produce Programs

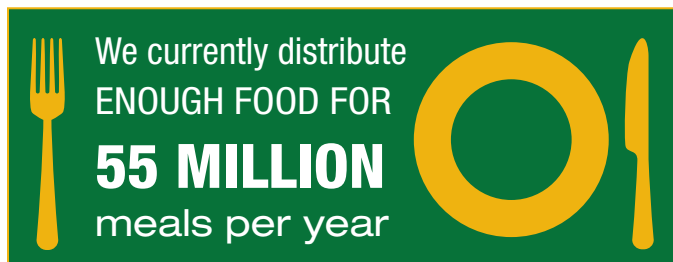
Eleven years ago, the Food Bank set a goal to increase the amount of fresh fruit and vegetables we acquired and distributed. In 2016, almost half of our top 50 food donors were produce donors. We distributed 12 million pounds of fresh produce to our agency network and through Food Bank programs. Acquiring, handling and distributing fresh produce adds complexity to our work. The Food Bank has developed a number of programs, including **Agency Drive Thru and Rapid Food Distribution**, in order to distribute fresh produce quickly.



PROGRAMS

Senior Nutrition Programs

The number of hungry seniors is continually increasing. Faced with the need to choose between paying for rent, medicine or food, seniors often skip meals. Our programs provide food kits through the **USDA Commodity Supplemental Food Program** to more than 26,000 seniors monthly. An additional 1,000 low-income seniors receive bags of produce and groceries through our **Brown Bag Program** on a weekly basis.



Mobile Food Pantry

Launched in 2012, the **Mobile Food Pantry** has become an important resource for the community. It serves low-income families and individuals in underserved areas throughout Los Angeles County. In 2016 we had 12 Mobile Food Pantry distribution sites, which served a monthly average of 7,000 people. Mobile Food Pantry distributions provided more than 1.7 million pounds of food, including more than 650,000 pounds of fresh produce.

Faces of the Food Bank

Patricia, Age 71

Commodity Supplemental Food Program



The Food Bank's Commodity Supplemental Food Program (CSFP) distributions serve approximately 26,000 seniors on a monthly basis. Qualifying seniors receive a 40-pound kit of food every month. This USDA program works to improve the health of low-income people over the age of 60 by supplementing their diets with nutrient-dense foods such as rice, beans, peanut butter and fruit.

Patricia, 71, has been a CSFP recipient at the Lincoln Heights Senior Center for several years. She has to spend more than half of her disability check on rent. "This program really helps me," she says. "I enjoy the products that I receive. Because of this assistance, Patricia says she is able to afford things like ground turkey and fresh produce from the store, which she likes to make with the pasta she receives each month. "I can make a lot of meals with what you give me and it lasts the whole month," she says. "It helps me have a better diet. Sometimes we even get yogurt and fresh vegetables."

Patricia says the program helps her save a lot of money, which she can spend on medicine, haircuts and books.

"I really benefit from the things you do," she said. "It makes me happy and it makes a lot of other people happy. It's like Christmas every month! Thank you for your service, your time and your commitment."

FINANCIALS

Revenue

Total Revenue for Operations and Capital\$ 88,708,933

Expenses

Programs\$ 84,690,299

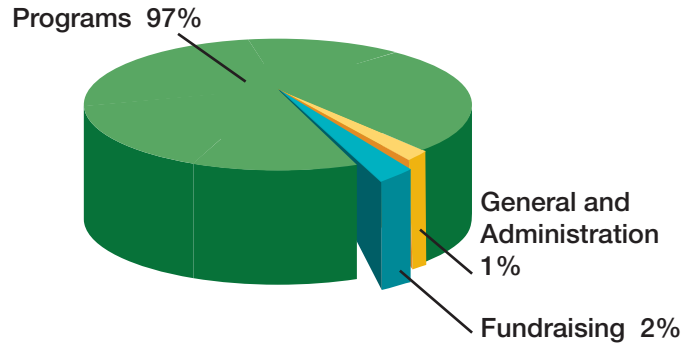
Fundraising\$ 2,045,891

General and Administration\$ 797,847

Total Expenses\$ 87,534,037

Change in Net Assets.....\$ 1,174,896

Net Assets End of Year\$ 16,097,644



Donor Spotlight

Mary Simun, Donor and Mobile Food Pantry Volunteer

The work of the Food Bank would be impossible without our amazing donors and volunteers. Mary Simun is both of these. She has a core belief that no one should be without food. "In the wealthiest country on earth, there is absolutely no reason why anyone should go hungry," she says while preparing red skin potatoes for a Mobile Food Pantry distribution. "Especially children and especially with the amount of food we waste."

Mary is a fourth generation teacher. She's taught everything from second grade up to twelfth. "I became a teacher because I wanted to help people," she explained. "And I became interested in the topic of hunger when I saw that so many of my students were coming to class undernourished and unable to focus."

Mary became a financial supporter of the Food Bank because of her mother, who was also a donor before she passed away in 2014. "I'm still

heartbroken from that," Mary says. "But I try to stay positive and optimistic by doing kind things for others and by trying to see the good in everyone."

Mary thinks the Food Bank is special. "It's amazing to me just how efficient the Food Bank is with turning labor and donations into food," she says. "It is astounding that you're able to provide four meals for a dollar."

Mary volunteers for a variety of organizations, taking a special interest in the environment and social issues. She helps out with the Mobile Food Pantry distribution in Redondo Beach every first and third Thursday of the month. She helps the other volunteers set up tables, organizes product, trains new volunteers and then distributes the food to the 150-200 clients who come through the line. "We aren't just giving out food, though," she says. "We are making a human connection. Eye contact. We give compliments. We treat these people like people."

"I am optimistic because of all the people who volunteer, because of the Food Bank staff who are passionate about what they do and because the people we serve have such a positive attitude," she says. "How do you explain that? It's amazing to me how people with so little can still be so happy."

Donors like Mary make our work possible.

WAYS TO GIVE

We are only able to achieve our mission because of supporters like you.
EVERYONE CAN DO SOMETHING TO HELP FIGHT HUNGER.

Donations

Donations can be made online at:

lafoodbank.org/donate

or send your check to:

Los Angeles Regional Food Bank
1734 East 41st Street
Los Angeles, California 90058

Join our Meal A Day Monthly Giving Program

Through a monthly gift automatically deducted from your credit card, you can help alleviate hunger in L.A. County.

Every \$1 provides food for 4 meals for hungry children, families and seniors in our community. Your gift enables us to distribute more than 1 million pounds of food every week through a network of more than 625 partner agencies. Thank you for helping our struggling neighbors.

lafoodbank.org/monthly

Start a Virtual Food Drive

A Virtual Food Drive is a fast, easy and convenient way to put food on the table for hungry neighbors in our community. It saves you the hassle of a trip to the grocery store and lugging heavy cans. It also saves time and resources for the Food Bank since we can skip sorting and storage. It's a great way to inspire your family, friends and coworkers to join you in fighting hunger in L.A. County.

lafoodbank.org/virtualfooddrive

Join the Legacy Society

Planned giving involves providing for a future gift to the Food Bank through your financial and estate plans. Join the Legacy Society by letting us know of your future intentions and be listed with those who have already made this generous commitment.

lafoodbank.org/plannedgiving

or contact:

Roger Castle
Chief Development Officer
(323) 234-3030 ext. 134
rcastle@lafoodbank.org

Make a Contribution in Honor or in Memory of a Special Person

Honor the memory of a loved one or celebrate the accomplishments of a friend or family member by making a tribute gift.

Matching Gifts

Double your impact by having your gift matched by your company, if your employer has a Matching Gifts program.

Volunteer

On an annual basis, more than 30,000 volunteers give their time and energy to the Food Bank. This is the equivalent of 80 full-time employees. Become a Hunger Hero who helps make our work possible.

lafoodbank.org/volunteer

MORE THAN
30,000
VOLUNTEERS
DONATE
THEIR TIME



Donor Spotlight

Kevin Sharkey, Legacy Society



"Is there any more basic need than people having something to eat?" The thought of people not having access to healthy and nutritious food both now and in the future moves Kevin to support the Food Bank. He has made the decision to include the Food Bank in his estate plans to ensure this service to the community remains in place for future generations.

Donors like Kevin make our work possible.

THANK YOU DONORS

2016 TOP FINANCIAL DONORS

Foundations, Corporations and Individuals

Leadership Level

The Albertsons Companies Foundation,
The Vons Foundation and the
Entertainment Industry Foundation
Angell Foundation
Disney
First Pacific Advisors, LLC
Nesbitt Foundation
Ralphs / Food 4 Less
The Rose Hills Foundation
S. Mark Taper Foundation
Target Enterprise, Inc.
Walmart Foundation
William & Sue Gross Family Foundation

Platinum Level

Ahmanson Foundation
Autry Foundation
Confidence Foundation
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Los Angeles, LLC
Jane and Robert Ettinger
HSBC Bank USA
Leaves of Grass Fund
Louis & Harold Price Foundation
Morgan Stanley Foundation
Sherie and Don Morrison

Gold Level

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Foundation
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Johnny Carson Foundation
Latham & Watkins LLP
Mark Hughes Foundation
Robert McCaffrey
Munchery, Inc.

Norms Restaurants, LLC
Orange County Community Foundation
Pfaffinger Foundation
The TJX Companies, Inc.

Angel Level

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AdvoCare International LP
Aidlin Foundation
Albert & Elaine Borchard Foundation
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Barbara Ross Charitable Trust
Gail and George Baril
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BuzzFeed, Inc.
Cathay Bank Foundation
The Cheesecake Factory Charitable
Foundation
The Connolly Family Charitable Fund
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Stephanie and David Edens
Aviva Weiner and Paulino Fontes
Lynn and Michael Forgeron
Simone Forti
Fox Group
Cornelia and Emilio Garcia
General Mills Inc.
Gibson Overseas, Inc.
Michele Hamilton and Joshua Goldhaber
Dana Guerin
Paul Hastings
Karen and Brian Hennigan
Nancy Stark and Stanley Iezman
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IKEA
John B. & Nelly Llanos Kilroy Foundation
Joy in Childhood Foundation
Kathryne Beynon Foundation
Julie Kavner
Claire and Robert Keane

Kellogg Company
KPMG LLP
Kroger
Carol K. Levine
Litow Family Foundation
Local Independent Charities of America
Los Angeles Dodgers Foundation
Los Angeles Rams Foundation
Carina and David Luwisch
Macy's / Bloomingdale's
Donna M. Matson
MAZON: A Jewish Response to Hunger
Kathleen McDowell
McKool Smith
Estate of Joyce L. Merigold
Metallica Club
MFB ENG, Inc.
Byron Scott Miner
MINI USA
Nicole and Michael Montgomery
Munger, Tolles & Olson LLP
Norton-Savenick Family Foundation
Oaktree Capital Management, L.P.
Ontario Auto Center Dealers
Association
Luz Padilla
Kelly and Abhilash Patel
Amy and Robert Perille
Christine Madsen and Steven Perry
Pillsbury Winthrop Shaw Pittman
Foundation
Marilyn and Kenneth Prindle
R.K. Squire Company
Red Nose Day Fund
Jerri and Marshal Safron
Nancy and Nick Saggese
Margaret Farrand and Bradley
Schneider
Julie Schollenberger
Share Our Strength
Barry J. Siegel
William Snyder and Lon Snyder
Social Media
Sue Himmelrich and Michael Soloff
Sarah and Mark Stegemoeller
Sterling Ruby Studio, Inc.
Stoller Family Charitable Lead Annuity
Trust
Subaru of America, Inc.
SullivanCurtisMonroe Insurance
Services, LLC
Sysco Los Angeles, Inc.

THANK YOU DONORS

Thrill Hill Productions, Inc.
Tim Allen Foundation
Union Bank Foundation
Union Pacific Foundation
United HealthCare Services, Inc.
Warner Bros. Entertainment, Inc.
WellPoint Foundation
Wells Fargo Foundation
Wiser Post
Ruth Fisher and Stephen Yeazell
James Yukevich

2016 TOP PRODUCT DONORS

99 Cents Only Stores
Albertsons
Amazon Fresh
Ayco Farms
Baja Best Distributing, Inc.
Best Oriental Produce, Inc.
Boni Pak Produce, Inc.
Cal Veg Farm
California Association of Food Banks
Charlie's Produce
Coast Tropical
Conagra Brands
Dean Foods
Essendant Beyond Essential
Fairplex
Flowers Foods
Fresh Packing
Gelson's
General Mills
Gold Dust Potatoes

Goodland Global Farm, Inc.
Green Island Produce
Heart of Compassion
Hong Bin Foods
Huxtable's Kitchen, Inc.
Jidori Chicken
Joe Heger Farms
Kraft Foods
M.G. Produce
Maui Fresh International
Miles Produce, Inc
Nestle
O'Tasty Foods, Inc
Pacific Coast Produce
Pavilions
Ralphs/Food 4 Less
Romas R Us, Inc.
Sam's Club
Samra Produce
Shapiro-Gilman-Shandler, Co.
Sysco
Target
Trader Joe's
Tropicana Products
U.S. Foods
Viva Tierra Organic, Inc.
Vons
Walmart
Western Pre-Cool
White Wave Foods

FeedingLA Tomorrow Legacy Society

We are grateful to these generous donors who have made a commitment to fight hunger in our community through their legacy gifts.

Jean Bradfield
Curtis Brownfield and Grace Brownfield
Patricia Lily Calhoun
Julie Y. Chan
Patricia Denney Trust
Laurette H. Gensler
Charles Goodman
Ignatz Family Trust
James and Frances Keane
Lucille Lemon
Joseph and Teresa Licata
David Marshall Meyer
Louis C. Mirabile Trust
Lore Needham
Frank Pearce
Marian Rawlins-Steinke
Margaret Sawyer
Kevin Sharkey
Sarah and Mark Stegemoeller
Richard Turner
John L. Walden
Robert M. Weekley

FeedingLA Tomorrow Legacy Society was founded to recognize those donors who provide support through a bequest or planned gift.

Thank You from the Food Bank

Jeanna Kindle – Chief Product Acquisitions Officer



Your support truly makes a difference in the lives of the many people who benefit from your generosity. Without your help, the Food Bank would not be able to provide support to over 300,000 children, adults, and seniors each month.

I am honored to be part of this wonderful organization, but more importantly, I am pleased that you are a committed partner of the Food Bank.

Thanks for your support, encouragement, and partnership!

We wish to recognize our generous donors and supporters accurately. If you would prefer to be recognized differently in future publications and donor rolls, please contact Roger Castle at rcastle@lafoodbank.org or (323) 234-3030 x 147.

THANK YOU VOLUNTEERS

2016 TOP VOLUNTEERS

More than 30,000 people donated their time to the Food Bank

7 For all Mankind
 Accenture
 AdColony
 AEG-BET Networks
 Against the Stream Buddhist Mediation Society
 Agape International Spiritual Center
 Airbnb
 Alhambra High School
 Allen Matkins
 Alliance Bernstein
 Allstate Insurance
 AmeriCorps NCCC
 Ameriprise Financial Services
 AmWINS Insurance Brokerage of California
 Andersen Tax LLC
 Anthem Blue Cross
 Apex Systems
 Apple
 Archbishop Mitty High School
 AT&T/DirecTV
 Avery Dennison
 Bain & Company
 Bank of America
 Bastian Solutions
 BDO USA
 Bishop Alemany High School
 Bishop Amat High School
 Blue Shield of California
 Bluebeam Software
 Boeing
 Box Lunch
 Brutzkus Gubner Rozansky
 California Community Foundation
 California State University Dominguez Hills
 California State University Long Beach
 California State University Los Angeles
 California State University Northridge
 Capital Group
 Carmax
 Cathedral High School
 CBS Interactive
 Cedars Sinai Medical Center
 Center for Student Mission
 Cheeky Home
 CIT Commercial Services
 City National Bank

City of Los Angeles Bureau of Sanitation
 CJ America
 Clarion Partners
 CohnReznick
 Comerica Bank
 CyberArk
 Cydcor LLC
 Deloitte
 Discovery Communications
 Disney
 DOOR Hollywood
 Dorchester Collection & Hotel Bel Air
 DoubleTree by Hilton
 DreamWorks
 Dunkin' Brands & Baskin Robbins
 Ernst & Young
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 FIJI Water
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 Financial Industry Regulatory Authority
 FiveStar Loyalty
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 GAP Inc.
 Gaumont Television
 Gay4Good
 General Mills
 Gentleman's Social Club of Los Angeles
 Gersh Agency
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 Goldman Sachs
 Google
 Green Hasson Janks
 Holland & Knight LLP
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 IKEA
 ITG
 J. Paul Getty Trust
 Janssen Pharmaceuticals
 Jeffer Mangels Butler & Mitchell
 Job Corps
 Jones Day
 Jones Lang LaSalle Americas
 JP Morgan Chase
 Kaiser Permanente

Karl Storz
 KPMG
 I.a. models
 L.A. Works
 LA Galaxy
 La Salle High School
 LA+Acumen
 Langston Bar Association
 Levi's
 Liberty Mutual
 Los Angeles Air Force Base
 Los Angeles Credit Union
 Los Angeles Lakers
 Louisville High School
 Loyola High School
 Loyola Marymount University
 Lyft
 Macy's
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 Mattel
 McCafferty & Company
 McGraw Hill Financial
 McGuire Woods
 McKool Smith Hennigan
 Morgan Stanley
 Mount St. Mary's University
 MUFG Union Bank
 Munger, Tolles & Olson
 NBC Universal
 Nestle
 Neutrogena
 Northern Trust
 Northrop Grumman Corporation
 Old Navy
 Omni Hotels
 Opportunities For Learning
 Panda Restaurant
 Pepperdine University
 Pepsi
 Perkins Coie
 Phenomenex
 Power Property Management
 Praedicat
 Pressed Juicery
 PricewaterhouseCoopers
 Proactiviti Los Angeles
 Profectus Financial
 PromaxBDA
 Prosum
 Providence Medical Foundations of Southern California
 Quest Diagnostics
 Ralph Lauren
 Ralphs
 Raytheon
 Reign Ministries

Reprise Media
 Rubicon
 Ryder
 Saatchi & Saatchi
 Sam's Club
 Samsung
 Shinhan Bank America
 Sony Pictures
 Southern California Edison
 Southwest Airlines
 Sprinkles Cupcakes
 St. Genevieve High School
 Starbucks
 State Farm
 Steelcase
 Target
 Tennenbaum Capital Partners
 The Ellen DeGeneres Show
 thinkLA
 TMP Worldwide
 Toay Productions
 Toco Warranty
 Tokio Marine Management
 Toyota
 Triumph Aerostructures
 U.S. Bank
 U.S. Navy
 U.S. Trust Bank of America
 Uber
 Union Bank
 United Airlines
 United Talent
 UnitedHealthcare
 University of California Los Angeles
 University of Southern California
 Univision
 UPS
 US Bank
 USB Financial Services
 Velocify
 Verizon
 Vivion Inc.
 Warner Bros.
 Watt Companies
 Wells Fargo Bank



THANK YOU VOLUNTEERS



Volunteer Spotlight

A birthday celebration that gives back

When Ryan Colburn turned 25, he wanted to do something different for his birthday, so he invited his friends to a “volunteer party” at the Food Bank. Now, every January a group of Ryan’s friends and family—anywhere from 25 to 50 volunteers—spend a Saturday morning sorting food or filling distribution boxes.

“It’s a hodgepodge group of old and new friends, and we have a great time. Everybody’s smiling and we get to catch up with each other,” says Ryan. “Everybody in our group ends up saying, ‘I feel good. That was fun.’ It’s easy to identify with the benefit you’re providing.”

The bank of kindness

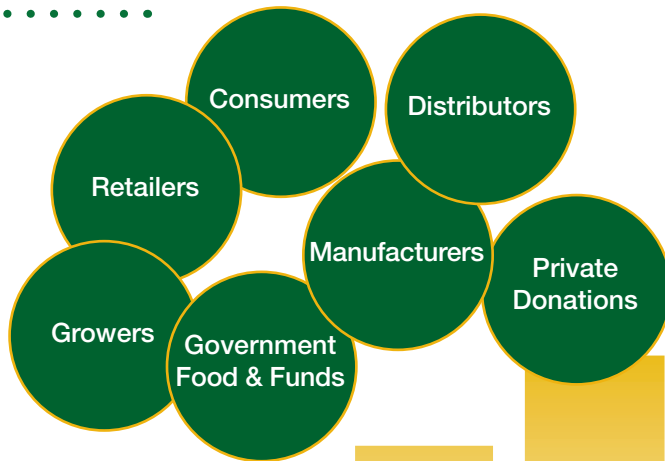
Although Ryan has been fortunate enough not to need food assistance, the idea of helping others relates to his desire to practice reciprocity. “I do have some need in my life for kindness. I benefit from the kindness of others, and I need to put some deposits back into that bank if I’m making withdrawals from it,” he explains.

Ryan was particularly drawn to volunteering at the Food Bank because he loves the city in which he was born and raised. “I want to make sure I’m feeding back into the city and the city’s health,” says Ryan. “I like the Food Bank because of the far reach they have. They touch a lot of people, and they do a great job of being universally helpful.”

After doing this for eight years, Ryan has a new understanding of what he calls “this whole big ecosystem that is in place to address the hunger issue.” It’s affected how he views the world as he encounters issues of hunger, need and food waste. “I’m more aware of that dimension of society, and I hope it’s true for my friends as well.”



FOOD SOURCES & FUNDS



How does it work?

COLLECTED & SORTED



DISTRIBUTED TO



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